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EDUCATION

Harvard University, Ph.D., Economics. May 1994.

Yale University, Department of Economics, Exchange scholar 1992/3.

Tel Aviv University, M.A., Economics, July 1988.

Tel Aviv University, B.A., Economics, July 1986.

AFFILIATIONS

Professor, Department of Economics, Northwestern University, 6/2004-.

Professor, Department of Economics, University of Wisconsin, 9/2002-05.

Associate Professor, Department of Economics, University of Wisconsin, 9/2000-02.

Assistant Professor, Department of Economics, Princeton University, 5/1994-6/2000.

Research Fellow, National Bureau of Economic Research, since October 1994.

PUBLICATIONS

“Measuring the Implications of Sales and Consumer Inventory Behavior” with Aviv Nevo, *Econometrica*, November 2006, vol 74(6), 1637-73.

“Storable Good Monopolist” joint with P. Dudine and A. Lizzeri, *American Economic Review*, December 2006, 96(5), 1906-19.

“Sales and Consumer Inventory” joint with A. Nevo, *Rand Journal of Economics*, Fall 2006.

“Tuition, Financial Constraints and Inequality” with Joel Shapiro and Paul Willen, *Journal of Public Economics*, June 2005.

“Efficient Sorting in a Dynamic Adverse Selection Model” with A. Lizzeri and M. Siniscalchi, *Review of Economic Studies*, April 2005, Vol 72(2).

“Inter-temporal Substitution and Storable Products” with A. Nevo, *Journal of the European Economic Association, Papers and Proceedings*, April-May 2004, 2(2-3), pp 536-547.

“The Post-Promotion Dip Puzzle: What Do the Data Have to Say?” with A. Nevo, *Quantitative Marketing and Economics*, December 2003, Volume 1, Issue 4, pp. 409-424.

“The Role of Commitment in Dynamic Contracts: Evidence from Life Insurance”, with Alessandro Lizzeri, *Quarterly Journal of Economics*, February 2003, Vol. 118(1), pp 299-327.

“The Role of Leasing under Adverse Selection” with Alessandro Lizzeri, *Journal of Political Economy*, February 2002, Vol. 110(1), pp 113-143.

“Asymmetric Information in the Health Insurance Market: Evidence from the NMES”, with James Cardon, *Rand Journal of Economics*, Autumn 2001.

“Adverse Selection in Durable Goods Markets”, with Alessandro Lizzeri, *American Economic Review*, December 1999, pp 1097-1115.

“Interfering with Secondary Markets”, with Alessandro Lizzeri, *Rand Journal of Economics*, Spring 1999.

“Estimating Multiple-Discrete Choice Models: An Application to Computerization Returns”, *Review of Economic Studies*, April 1999, pp. 423-446.

“Aggressive Pricing as a Source of Funding”, *Economics Letters* (57) 3 (1997) pp. 275-281.

“General Purposeness and Endogenous Disutility”, with John Neiva, *International Journal of Industrial Organization*, 16 (1997) 63-79.

“Competition under Financial Distress”, *Journal of Industrial Economics*, (XLIV) No 3 (1996) 309-324.

WORKING PAPERS

“The Relative Performance of Real Estate Marketing Platforms: MLS versus FSBOMadison.com joint with Aviv Nevo and Francois Ortalo-Magne.

“Who commits to long term contracts? How much does it cost? The case of Life Insurance” with Alessandro Lizzeri.

“Quantities and Price Competition in a Differentiated Product Market.”

WORK IN PROGRESS

“Investment Cycles: Evidence from the Portland Cement Industry.”

“Non-Linear Pricing of a Storable Good” with Alessandro Lizzeri and Aviv Nevo.

GRANTS AND AWARDS

NSF grant for Sales, Consumer Inventory and Non-Linear Prices, 2002/5 grant SES-0213976.

NSF grant for Adverse Selection in Durable Goods Markets 1997/9, joint with Alessandro Lizzeri grant SBR-9711355.

NSF grant for The Role of Commitment in Dynamic Contracts: Evidence from Life Insurance 2000/2, grant SBR-9986287.

Department of Labor grant SP95010 for "Asymmetric Information in the Health Insurance Market: Evidence from the NMES" 1995/1996.

Sloan Doctoral Dissertation Fellowship 1993/1994.
Harvard Prize Fellowship 1989/1991.
Abi Herzog Fellowship 1986.

Editor: *Rand Journal of Economics*. 2005 -
International Journal of Industrial Organization. 2002-2004

Editorial Board: *Journal of Economic Literature*, 2004-.

Associate Editor: *Rand Journal of Economics*. 2004-5
International Journal of Industrial Organization. 2000-2002
Journal of Industrial Economics. 2001-2006

Referee for: *American Economic Review*, *Bulletin of Economic Research*, *Econometrica*, *Economic Journal*, *Economics Letters*, *European Economic Review*, *Games and Economic Behavior*, *International Economic Review*, *International Journal of Industrial Organization*, *Journal of Applied Econometrics*, *Journal of Business and Economic Statistics*, *Journal of Economics*, *Journal of Economic Theory*, *Journal of Econometrics*, *Journal of Economics Dynamics and Control*, *Journal of Economic Theory*, *Journal of Industrial Economics*, *Journal of Law and Economics*, *Journal of Law Economics and Organizations*, *Journal of Political Economy*, *Journal of Public Economics*, *Marketing Science*, *NSF*, *Quarterly Journal of Economics*, *Rand Journal of Economics*, *Research in Economics*, *the Review of Economic Studies*, *SSRC (Netherlands)* and *SSHRCC*.